

# KED Group



## Project Development & Financing

### Our Firm

KED Group, LLC, based in Columbia, South Carolina, is a multi-disciplined consulting firm specialized in infrastructure and trade development projects worldwide. KED is comprised of a highly experienced group of consultants in the areas of infrastructure, finance and design. The firm offers a full spectrum of services to clients from the public and private sector for the assessment, development, implementation and financing of projects.

- Master Plans
- Feasibility Studies
- Economic Impact Studies
- Demand Forecasting
- Privatization and PPPs
- Environmental Review
- Market Research

### Working towards fostering trade and development

KED Group engages in projects that foster economic development and trade between emerging and developed markets. We have worked with entities such as U.S. Trade and Development Agency, the International Finance Corporation, the U.S. Department of Transportation and many other institutions in projects that have promoted increased connectivity, regional economic development and regulatory initiatives to increase safety, quality of life and trade conditions in Africa, Eurasia, Asia and Latin America.

We understand that private sector participation is fundamental in international development and work hand-in-hand with private sector to forge long-lasting public-private partnerships that allow for sustainable growth and make a true difference.

### Our Team Has the Experience

Our professional team has worked in over 30 countries worldwide.



### CONTACT US

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### Areas of Expertise

Aviation

Renewable Energy

Traffic and Transportation

Environmental

Trade Development

Economic Development

## What We Do

### Project Development

Perhaps the most important phase of strategic planning is to identify the scope of any project. KED assists our clients in establishing project objectives, conducting due diligence and defining a scope of work for their projects.

### Project Viability

KED assists clients in identifying project viability and ensuring the most adequate alternatives for implementation are selected. Whether considering the construction of a new facility, the development of a new business strategy or the modernization of technology, our professionals will assess the feasibility of our clients' projects.

### Project Financing

There are many ways in which projects may be financed. KED will consider internal sources, as well as outside financiers. We have worked with several organizations including the U.S. Trade and Development Agency, the Inter-American Development Bank and the International Finance Corporation. KED has experience in privatization processes and is able to assist clients in developing concessions or public private partnerships (PPPs), if these ensure project success.

## Our Experience



**Ghana Trade Infrastructure Development**, sponsored by the U.S. Trade and Development Agency (USTDA) and the Millennium Challenge Corporation (MCC), this mission was aimed at identifying initiatives for funding of projects that would reduce poverty and enhance economic development in the agricultural and energy sectors in the country. Recommendations were made for the implementation of a leasing sector market study which obtained support from the International Finance Corporation (IFC).

**Panama Transportation Sector Assessment & Trade Capacity Building** aimed at expanding and enhancing cargo movement capacity through the Port of Panama. Co-sponsored by the Department of Transportation, the John A. Volpe National Transportation Systems Center and the Office of the Secretary of Transportation, this mission was aimed at strengthening the overall capacity of Panama's transportation system and prioritize improvements linked to the Panama Canal expansion.

**Malawi Civil Aviation Reorganization Program. The** objective of this program was building capacity and restructuring the organization to allow implementation of best practices, certification programs, pilot certification manuals and procedures, licensing, testing, medical certificates and airworthiness requirements.



**Central America Trade Mission** in support of a recently ratified Central America and Dominican Republic Free Trade Agreement (CAFTA-DR) and Commerce Secretary Gutierrez' business development mission to Central America. The project was aimed at promoting the goals established by the CAFTA-DR, building strong public-private partnerships within the Central America region, and promoting increase trade and development.

**Southern Africa Aviation Program**, aimed at identifying potential aviation and airport expansion projects in five countries (Malawi, Mozambique, Zambia, Botswana and South Africa) that would foster increased regional connectivity, trade with the US, and economic development.

Technical and financial assistance for a new **Perishable Cargo Facility in Panama** designated for the export of agricultural and other perishable products. The project included assistance in the evaluation of the viability of financing the design of a new cargo facility which will implement an agricultural clearance program.

Technical and financial assistance to the **Rio Grande do Sul PROAR Program**, a transportation development program for airports and multi-modal projects aimed at adding capacity for trading goods between Mercosur countries at North America, but improving connectivity in South Brazil.

*"Venho por meio deste, expressar os cumprimentos do Secretário Daniel Andrade bem como os meus, pelo magnífico apoio, orientação, conhecimentos e profissionalismo transmitidos a nós relativo ao Programa de Modernização e Integração da Malha Aeroviária do R.G.Sul-PROAR e que culminou com a assinatura pelo Governo do Estado, do Acordo de Doação no dia 15 /09 do corrente ano com a USTDA"*

*Adm. Fernando Magalhães Coronel,  
Director, Departamento Aeroportuário,  
Secretaria de Infra-Estrutura e Logística*



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