

Biography: Grace Kalil

During her professional career, Ms. Kalil has led a number of infrastructure and trade developing projects in over 30 countries in Latin America, Eastern Europe, Africa, and South Asia. She has developed numerous projects for the U.S. Trade and Development Agency (USTDA), multilateral organizations, and foreign governments. Ms. Kalil participated over five years in the privatization of the New Quito Airport in Ecuador, a project that entailed advising the municipal government of Quito regarding the concession agreement, the airport master plan, airport charges and fees, a financial plan for procurement of security equipment and a financial model for the new airport. This included working with the concessionaire, the borrowers, guarantors, and the government agencies on applications, documentation, and closings for project funding.

Ms. Kalil has led several USTDA-supported definitional missions for projects ranging from the reorganization of Malawi's aviation sector into an autonomous entity, a process that required certification of airports and pilots, to a study discerning the viability of reprivatizing Jamaica's flag carrier, Air Jamaica, a project that was co-sponsored by the International Finance Corporation. For the aviation sector, she has also managed a study aimed at obtaining U.S. financing for the procurement and implementation of advanced air traffic management, airspace, and airport systems and technologies in Chile, including a pilot program that would be one of the firsts of its kind in Latin America. Over one million in U.S. financing will be provided as the result of this study.

In regards to trade, Ms. Kalil has overseen several trade development projects, including a trade mission to five countries in Central America to promote the Central America Free Trade Agreement (DR-CAFTA) signed in 2004, a technical assistance with resulted in over \$1.5 million in financing for port developments in several countries. Most recently, she participated in a mission to Ghana aimed at identifying initiatives in support of Millennium Challenge Corporation (MCC) Compact aimed at raising income for small farmers through increased production of high-value food crops and improving transportation networks and handling facilities, as well as a mission to Morocco to foster the use of renewable energy sources (i.e. wind, solar and biomass).

Ms. Kalil has an MBA in International Finance from the Darla Moore School of Business, University of South Carolina and a Bachelor's Degree in Interdisciplinary Studies from the same institution. She is fluent in both English and Spanish.